



Powering Business Success: Building Your Influence as a Leadership Team Member

GC AdvantageSM Webinar

August 21, 2024



GC AdvantageSM

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Upcoming GC AdvantageSM Webinar



Practical Insights to Increase Your Leadership Skills ... and Grow Your Career

Sep 12, 2024 @ 1:00 pm - 2:00 pm EDT

Questions & Answers



Submit questions to panelists at any time throughout the presentation via the Zoom **Q&A feature**.

Featured Speakers



David Yawman

Strategic Advisor and Coach – **BarkerGilmore**
Former Executive Vice President, General Counsel,
and Corporate Secretary – **PepsiCo, Inc.**
Partner – **Cresco Partners, Inc.**



Mike Moshier

Founder and Owner – **Cresco Partners, Inc.**
Former Senior Vice President, Human
Resources – **Novartis Corporation**

Leadership Team: Effective Behaviors



1. Stay present and engaged – even if culture on the team is to multitask; true for in-person and virtual meetings
2. Accountability for Individual Success – do what you say you will do
3. Commitment to Team Over Self – head up play; help others; what can I do for you v. what can you do for me
4. Candor – have a strong point of view on most topics
5. Be brief, be bright – make your point concisely; add new thoughts
6. Simplifier, not complexifier
7. Listen from curiosity rather than from judgment . . . Builds relationships
8. Effectively manage conflict – courage to raise the uncomfortable point
9. Decision Making – help define decision to be made and seek clarity on who/how it's made
10. Bring optimism, ideas, solutions . . . not “darkness,” problems, negativity

Thank you for attending.



Please let us know how BarkerGilmore can help
you succeed.

Bob Barker, Managing Partner
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David Yawman, Strategic Advisor & Coach
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